

Captec in a Nutshell

**CAPTEC**

Tried, Tested and Trusted



High availability computers  
for any operating conditions

**BRING US YOUR TECHNICAL CHALLENGE**

# Designers and suppliers of high availability computers for any operating conditions

## WHO

are Captec

Established since 1985 we are specialist designers and global manufacturers of industrial computers designed to operate reliably in demanding application environments.

Our design and integration operations are based in the UK servicing Europe, and in Canada to service North America. Our supply chain is largely based in Asia allowing us to leverage the cost advantages of the region to offer best value to our customers.



## 10 reasons to choose Captec

- Well established, trading since 1985.
- Financially robust ensuring longevity in the future.
- Specialist experts focused on industrial computers based on PC technologies.
- Long established supply chain and outsourcing in Asia.
- Engineering design teams capable of customising or designing complete solutions.
- Partners with industry leaders and drivers of technologies, such as Intel and Microsoft.
- ISO-9001 Quality certified company with very mature and robust operational capabilities.
- ISO-14001 Environmentally accredited with strong culture of environmental corporate responsibility.
- Extensive footprint in Europe and rapidly expanding in North America.
- Emphasis on lowest through life total cost of ownership.

## WHY

work with us



Selecting, supply chain managing, protecting and integrating computer technologies into application ready platforms capable of performing reliably in more challenging, "non-office" environments is a specialist area. Knowledge and expertise is required to minimise the risks associated with such a business critical supply category. You don't need to be the experts in this field, we are.

We've got  
**the edge**  
IN INDUSTRIAL COMPUTERS

# WHAT

## we do

We design and manufacture ruggedized computer systems that need protection from hostilities such as shock, vibration, thermal extremes, ingress from fluid or dust, and many more that are required in the modern day deployment of computers

in "Non Office" environments. We also cater for systems that require compliance certification or obsolescence and change control management. We design and build from COTS (Commercially Off The Shelf) components and as necessary add (COTS+) additional layers of engineering, technical

and operational services and expertise to select best of breed components and protect them for the application requirements of our customers. The capabilities of the industrial computers we design go far beyond those of commercial computers.

### COTS



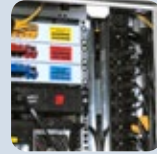
Range of application ready computing platforms based on Commercially Off The Shelf components, selected for best of breed technical and commercial fit. From highly embedded microboxes, through to fully configured 19" rack mounted server grade systems.

### COTS+



Our COTS+ (Plus) offering takes COTS computing equipment to the next level of robustness and resilience to operate reliably in a diversity of hostile environments. Through more rigorous component selection and extended design engineering we are able to extend the protection and reliability.

### RACK



In a competitive climate where time and expertise is at a premium, and focus on core competencies is business best practice, Captec offers premium value add services in total 19" rack integration of industrial computing equipment with ancillary ITC equipment.



- Transport
- Medical
- Security
- Oil & Gas
- Defence
- Simulation
- Automation
- Energy
- Broadcast & Media

## WHERE

### we work

We operate in nine vertical market sectors where computers are used in varying degrees of hostile environments. Our experience brings a wealth of knowledge and can cross fertilise solutions between sectors. To date we have supplied over 3,000 blue chip organisations and are truly tried, tested and trusted in many different applications and environments.

# WHEN

## to involve us

When planning to deploy your solution in an environment where commercial computers simply won't operate reliably. Where the consequence of failure is high in terms of critical risk, cost, disruption or damage to your brand.

When planning a new generation of products and want a fresh set of ideas extending your choice of innovative options based on the most appropriate technology to future proof your designs.

When computer component change is undesirable and obsolescence must be avoided.

When an incumbent supplier is not delivering to the quality standards that you need and is introducing risk to your business.

When you need to de-risk your supply chain by introducing a second source.

When you want some expert advice on the risks and challenges of deploying computer based systems in challenging or hostile environments.

## We innovate to help you succeed

## HOW

### we deliver on our commitments

How we do things differentiates us from others in the field. Delivering best value industrial computers is not an accident. It's a result of a highly disciplined, process oriented, innovative and well managed organisation.

- Best of breed component selection and supply chain management.
- Best practice integration and manufacturing.
- Obsolescence and change control management.
- Multi-disciplinary engineering capabilities.
- Professional & well trained staff.
- Continuous quality improvement and open innovation.
- Robust ISO-9001/14001 quality and environmental management systems.
- Knowledge transfer partnerships with external centres of excellence.



**OUR PURPOSE** – To be the recognised global leader in the design and manufacture of reliable and affordable industrial computers fit for demanding environments.

**OUR VISION** – A world where computers can operate reliably in any environment for the benefit of mankind.

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*Celebrating 25 Years of Industrial Computer Innovation*



INVESTORS IN PEOPLE



Strenuis Ardua Cedunt - Difficult things fall to the strong

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